

PROCLEP

ENGINEERING WITH LAW

COMPANY PROFILE

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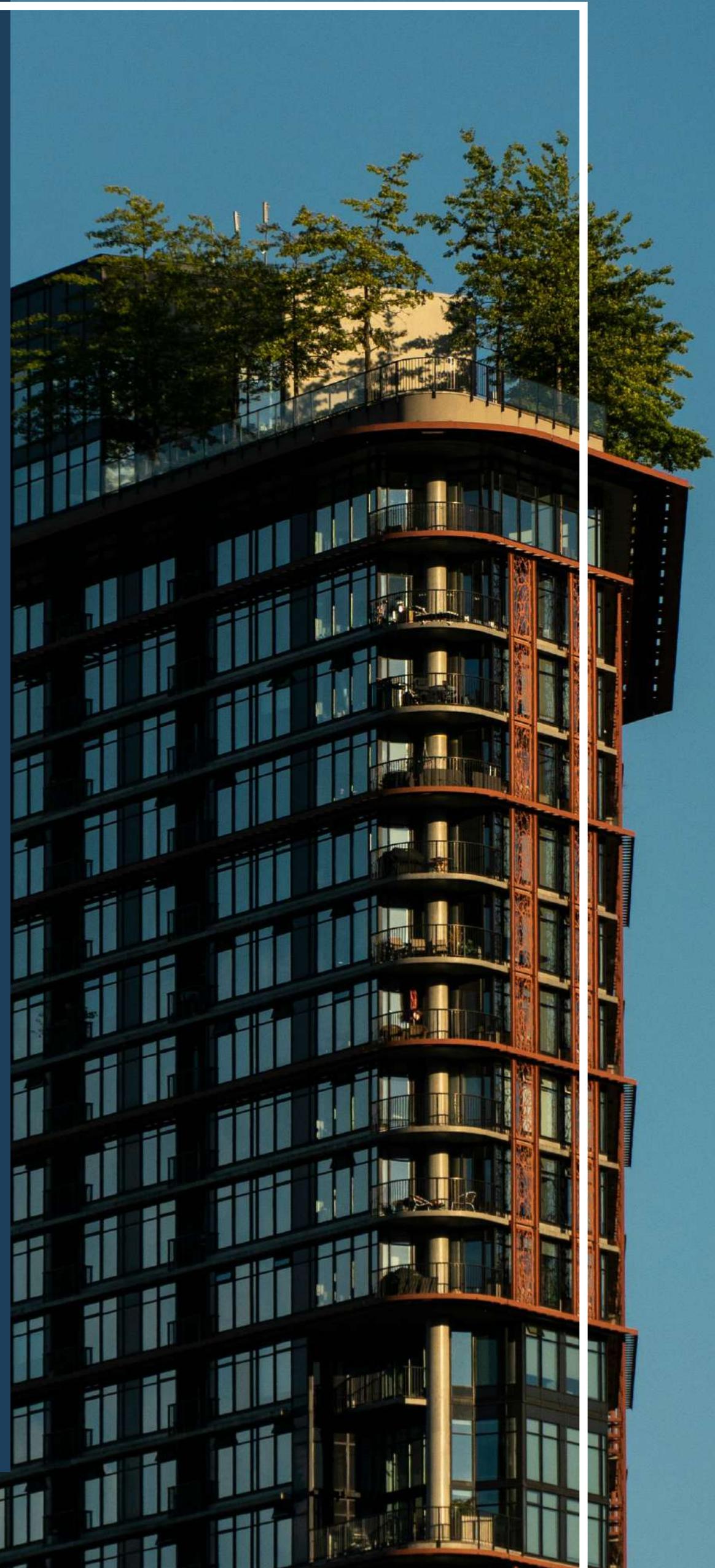
 www.proclep.in

BRIEF OF COMPANY

PROCLEP CONSULTING is a progressive and specialized brand under M/s Maventor Advisor Pvt Ltd, built with the vision of transforming how infrastructure projects are governed, executed, and protected contractually. We are not just consultants—we are your Techno-Legal partners in success.

With deep roots in India's construction and infrastructure sector, we bring together engineering precision, legal acumen, and technology-backed strategies to manage complex contracts and mitigate risks effectively. From highways and bridges to solar plants and mining infrastructure, we understand the challenges that on-ground teams face and offer practical, result-driven

At Proclep, contract management is not just paperwork—it's project protection.





ABOUT US

Proclep Consulting, a division of Maventor Advisor Pvt Ltd, is a leading consultancy specializing in Contracts, Claims, and Arbitration Management for infrastructure and construction projects across India and overseas.

With a team combining engineering and legal expertise, Proclep Consulting bridges the gap between technical project realities and legal entitlements. Our professionals have successfully handled claims worth ₹ 10,000 Crores in diverse sectors, including highways, power plants, mining, Water, plants, and renewable energy.

We pride ourselves on offering bespoke solutions, not pre-determined templates, but custom solution of complex challenges, ensuring our clients' rights and entitlements are secured with precision and foresight.

MISSION



To empower infrastructure companies with robust contract and claims management systems that maximize recoveries, minimize disputes, and ensure sustainable growth.

VISION



To be India's most trusted partner in Contract & Claims Advisory, blending legal acumen, engineering expertise, and technology for dispute avoidance and resolution.

SECTORS WE SERVE



BRIDGES



**RAILWAYS &
METROS**



AIRPORTS



**ROAD &
HIGHWAYS**



**WATER
RESOURCES**



**PORTS &
JETTIS**



**GEO
TECHNICAL**



OIL & GAS



TUNNELS

CURRENT MAJOR ASSIGNMENTS

PROCLEP

ENGINEERING WITH LAW



Claims & Delay
Analysis with
NHIDCL (300 Cr)



Arbitration against
CINDA (40 Cr)



Claims and Delay Analysis
against NH Division
(Claim: 180 Crores)



Claims and Delay
Analysis against
Railway (35 Cr)



Claims & Delay
Analysis against
Bhutan Govt (80 Cr)



Claims and Delay
Analysis against
Railway (35 Cr)



Expert witness against
GMR (Claim 2000 Cr)



Lorem
ipsum



Delay Analysis against
RRVVPLN (2000 Cr)



Lorem
ipsum



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OUR SERVICES

CONSTRUCTION CLAIMS & DELAY ANALYSIS

- Forensic Delay Analysis (EOT & Disruption Claims)
- Quantum/Cost Claims (based on CPWD AOR, SCL Protocol, AACE Principles)
- Independent Expert Reports on Delay & Quantum
- Claims Advisory during Ongoing Projects
- Prolongation Cost, Overhead, and Loss of Profit Claims

ARBITRATION & DISPUTE RESOLUTION

- Arbitration Counsel Services
- Appointment of Arbitrators under Arbitration & Conciliation Act, 1996
- Drafting & Defence of Claims and Counterclaims
- Expert Witness Services
- Tribunal Secretary Support
- MSME Dispute Resolution

CONTRACT MANAGEMENT ADVISORY

- Retainer Services for Contracts Administration
- Drafting, Reviewing, and Negotiating Contracts
- Risk Management
- Documentation & Correspondence Management
- Training of In-house Contract Teams

COMMERCIAL MEDIATION & NEGOTIATION

- Mediation for Commercial & Construction disputes
- Settlement facilitation for MSME delayed payment disputes
- Enforcement of Mediation Settlement Agreements

TRAINING & CAPACITY BUILDING

- Workshops on Contract Management & Claims
- Arbitration & Mediation Training Programs
- Project Documentation & Risk Mitigation Practices
- Sector-focused training (Roads, Power, Water, Renewable Energy, Mining, Steel)

WHY CONTRACT MANAGEMENT IS CRUCIAL



You Can't Modify the Contract, But You Can Manage Its Impact

-  You may not rewrite clauses, but you can issue timely letters to preserve entitlements
-  Site or regulatory changes may occur, but with structured documentation, remedies can be pursued
-  Deadlines may be tight, but defensible delays can be established when recorded correctly

The Real Risk Lies in Documentation, Not Just Execution

- Recover rightful costs through variation logs and well-supported claims
- Prevent disputes by activating contract provisions proactively
- Strengthen your position during audits or resolution processes with clear records

Proactive Contract Management Unlocks Value Without Altering the Contract.

At Proclep, we help contractors:

- Draft correspondences that safeguard your position
- Track and analyze delays with technical and legal clarity
- Prepare robust claims grounded in evidence and contractual logic
- Navigate complex contracts with strategic foresight

“Even when the terms are fixed, your outcomes don’t have to be. Contract Management gives you control where it matters most.”

In public and large-scale contracts, the clauses may be rigid—but your approach to managing the contract is flexible. By responding strategically, maintaining records, and leveraging contractual rights at the right time, you can turn a fixed contract into a flexible outcome. You may not control the written terms, but you can absolutely control the way they are applied, enforced, and protected.

That’s the power of smart Contract Management.

Types of CONTRACT

1

EPC / Turnkey Contract

An EPC (Engineering, Procurement, and Construction) Contract, or a Turnkey Contract, is a comprehensive project delivery method where a single contractor has sole responsibility for design, procurement of materials, construction, commissioning, and handover of a project. The term turnkey signifies that the client can simply "turn the key" and begin using the facility upon completion.

2

Design-Build Contract:

A Design-Build Contract is a project delivery method where the design and construction responsibilities are combined under a single contract with one entity — the Design-Build Contractor. In contrast to the conventional approach (Design-Bid-Build), where design and construction are handled separately, the Design-Build method encompasses both phases, bringing quicker project delivery and smoother coordination.

3

Item Based Contract:

An Item-Based Contract is a form of construction agreement where the project work is broken down into quantifiable items, and each item has a predefined unit rate. The contractor is remunerated by the actual quantity of work executed and measured on site, multiplied by the agreed unit rate.

4

HAM Contract:

The Hybrid Annuity Model (HAM) is a Public-Private Partnership (PPP) model widely used in India's road and highway construction sector. It integrates the benefits of EPC (Engineering, Procurement & Construction) and BOT (Build-Operate-Transfer) models, balancing risks and responsibilities between the government and the private contractor.

5

DBFOT Contract:

A DBFOT Contract is a type of Public-Private Partnership (PPP) model frequently used in infrastructure development. Under this arrangement, the private partner is responsible for designing, financing, constructing, operating, and maintaining the project for a specified concession period, which is then returned to the government.

6

BOT/BOOT Contract:

A BOT Contract is a Public-Private Partnership (PPP) arrangement under which the private developer is responsible for financing, designing, building, and operating an infrastructure project for a specified concession period. During this period, the developer recovers investment and makes profits in the form of user charges (such as tolls or tariffs). After the concession elapses, the project is transferred back to the government at no cost.

WHY CHOOSE PROCLEP

- 20+ Years of Engineering + Legal Expertise
- Deep understanding of CPWD, MoRTH, FIDIC, and EPC frameworks
- Led by a multidisciplinary team of contract managers, lawyers, engineers, and schedulers
- Technology-first approach with digital tools, AI, and automation
- Proven track record across roadways, solar, mining, water, power, and real estate projects



MODE OF DELIVERY



Onsite Engagement Model: Experts deployed at the client's project site for hands-on execution and real-time support.



Offsite Engagement Model: Services delivered remotely from our office, with site visits as required for seamless coordination.

WHY CLAIM MANAGEMENT IS CRUCIAL



It's Not Just About Raising a Claim, It's About Winning It



Anyone can submit a claim; success depends on structured evidence and contractual backing



Costs may be rising, but only well-documented claims ensure recovery



Time extensions are sought by many, but only solid EoT claims withstand scrutiny

The Risk Lies in Weak Claims, Not Just Project Challenges

- Vague or unsupported claims often get rejected, leading to financial loss
- Poorly presented claims can damage credibility with contractors and authorities
- Missed timelines for claim submission may forever shut the door to recovery

Strategic Claim Management Transforms Challenges into Opportunities

At Proclep, we assist contractors in:

- ✓ Preparing well-supported, clear claims grounded in both technical analysis and legal logic
- ✓ Build strong evidence through analysis, disruption records, and variation logs
- ✓ Maximize recovery by aligning claims with contractual rights and project realities

“Claims are not about conflict—they’re about protecting what’s rightfully yours.”

In infrastructure contracts, disputes are common—but losses are not inevitable. With clever claim management, every challenge becomes an opportunity to recover costs, secure time, and protect entitlements.

That's the power of smart Contract Management.

TYPE OF CLAIM:

1

Prolongation Claims

When unforeseen delays impact the project schedule, EoT claims secure additional time, protecting contractors from liquidated damages and preserving contractual rights.

2

Acceleration Claims

Requests to quicker completion often demand additional manpower, machinery, and cost. Acceleration claims ensure rightful compensation for these additional efforts.

3

Variation Claims

Change in scope, revised drawings, or client directives have a large impact on time and cost. Variation claims ensure proper compensation and scheduling adjustments.

4

Payment Claims

Covering underpayments, withheld amounts, or disputed valuations, these claims protect contractors' cash flow and ensure fair compensation.

5

Termination Claims

In wrongful or premature termination cases, such claims safeguard contractors' rights and recover costs for executed work and damages.

6

Force Majeure Claims

Natural disasters, pandemics, or statutory changes may cause disturbances to projects. Force majeure claims ensure equity in extraordinary situations.

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PROCLEP'S ADVANTAGE



Engineers + Lawyers + Planners under one roof



Experts in Indian infra projects and techno-legal claims



Tools and templates customized for real-life site conditions



End-to-end lifecycle support: from award to close-out

PURPOSE OF EXPERT WITNESS:



The purpose of an expert witness is to convert complex technical and contractual matters into clear, objective insights that support fair decision-making. In construction disputes, where facts are frequently obscured in data, drawings, and schedules, an expert witness provides the specialized knowledge needed to interpret evidence and evaluate claims.

By offering independent and unbiased opinions, expert witnesses assist tribunals, arbitrators, and courts understand issues that a layperson cannot easily grasp. Their role is not to persuade but to educate and clarify, ensuring that judgments are based on accuracy and transparency.

BRIEF OF SERVICE:

In construction arbitration, complex disputes demand more than legal arguments—they require specialized technical expertise. That's where expert witnesses play a pivotal role. At Proclep Consulting, our experts combine industry knowledge and legal clarity to support fair, accurate, and defensible outcomes.

1

Identification of Issues:

Construction disputes are often technical in nature and require expert analysis to determine the underlying causes. Expert witnesses identify and define the underlying issues with precision whether it's construction defects, delays, cost overruns, design flaws, or non-compliance with codes and standards. By decomposing intricate problems into well-defined, lucid issues, expert witnesses present a well-organized picture of the dispute to the tribunal and parties, ensuring the case is based on facts rather than assumptions.

2

Acceleration Claims

An expert's credibility lies in their impartiality. Expert witnesses prepare comprehensive reports that set out their findings, analysis, and opinions in a clear, defensible, and objective manner. These reports explain technical issues in a way that are readily comprehensible to legal experts and arbitrators, while maintaining the level of detail required for scrutiny. They often form the backbone of arbitration proceedings, giving the tribunal confidence in the evidence presented.

3

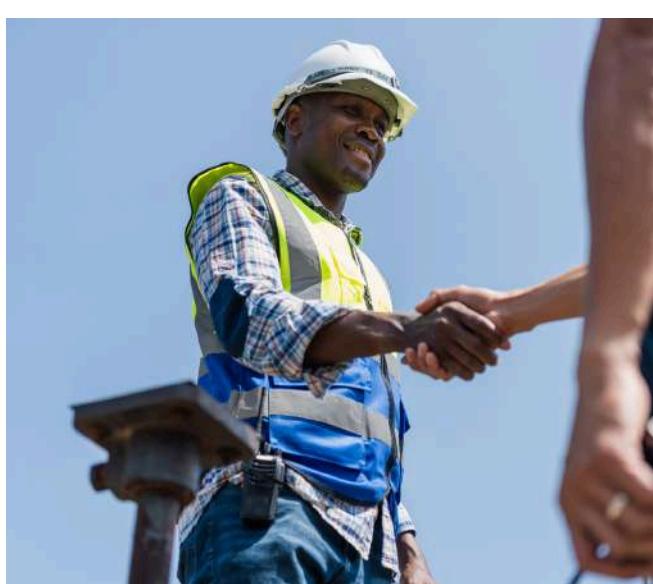
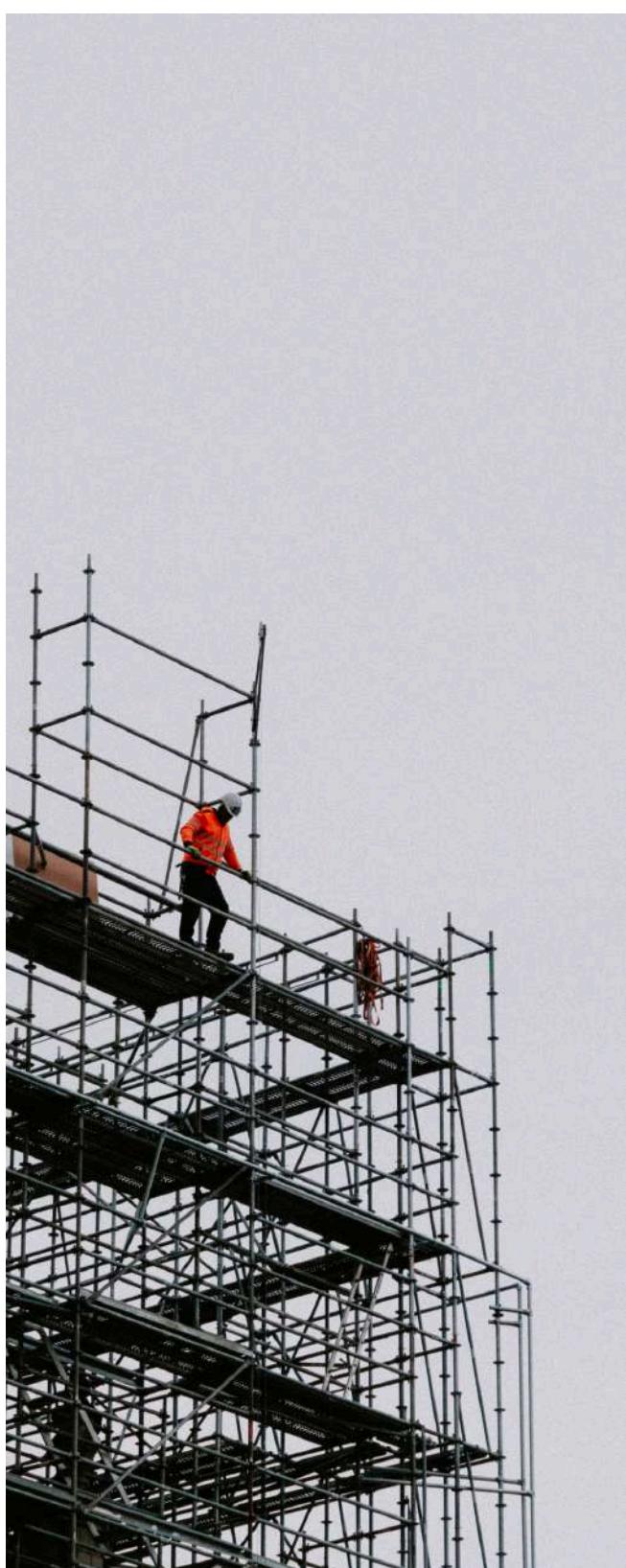
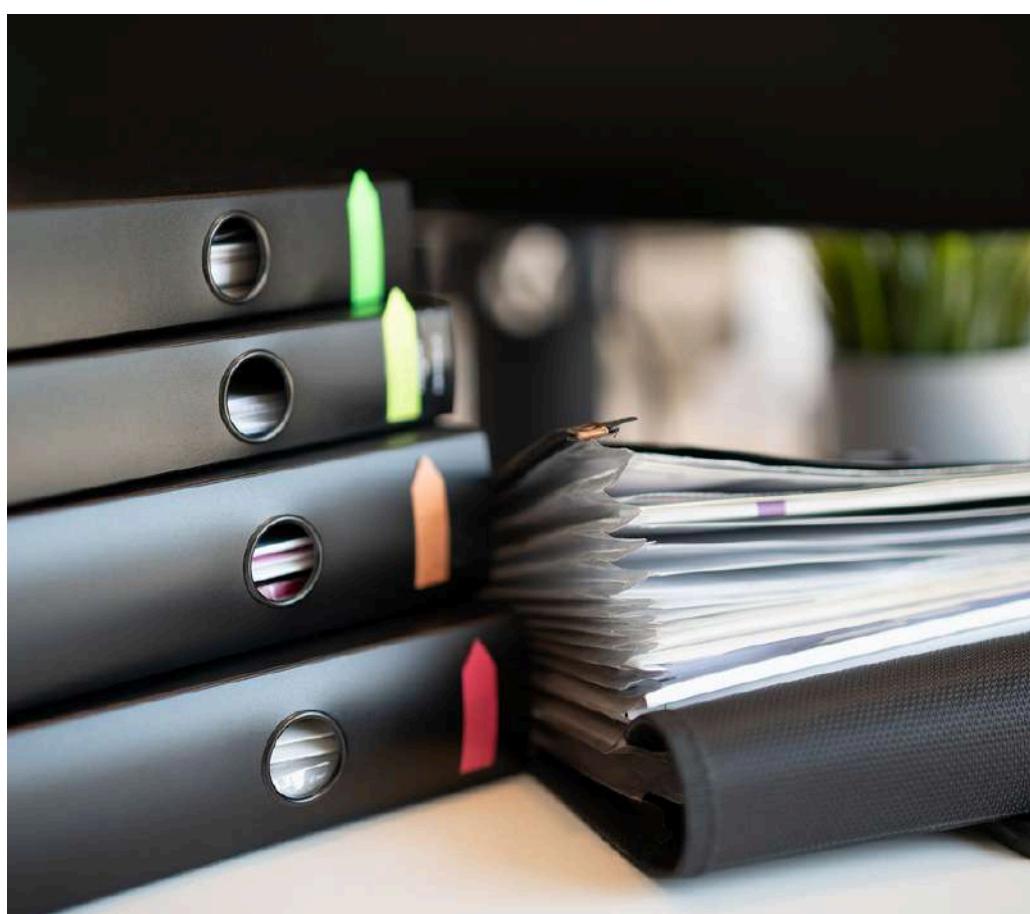
Testimony & Hearings:

During arbitration hearings, expert witnesses present their opinions and analyses through oral testimony. They explain technical evidence, respond to questions, and undergo rigorous examination and cross-examination by both parties' legal representatives. Their objectivity, accuracy, and consistency under pressure bring immense value to the arbitration process. A good expert witness can make a major difference to the tribunal's understanding and, in the end, its verdict.

3

Assessment of Damages:

Disputes frequently comprise monetary claims resulting from defects, delay or variations. Expert witnesses are pivotal in assessing these effects through the quantification of damages in terms of cost, time, and performance. They assess whether claims are reasonable, supported by records, and aligned with contractual provisions. Their analysis helps ensure that compensation is fair, proportionate, and based on solid evidence rather than inflated or unsupported claims.



WHY ARBITRATION IS CRUCIAL



In today's construction industry, disputes are almost unavoidable. Tight deadlines, complex contracts, and unforeseen challenges often lead to disagreements. The real question is not whether disputes will arise, but how effectively they will be resolved.

It's Not Just About Arbitration, It's About Resolution

-  Disputes may be inevitable, but fair outcomes depend on strong arguments and evidence
-  Prolonged litigation drains time and resources—arbitration provides a faster, more focused path
-  Winning in arbitration requires more than claims; it requires strategy, structure, and expertise

The Risk Lies in Poorly Handled Disputes, Not Just the Dispute Itself

- Weak submissions can result in adverse awards and significant financial setbacks
- Unclear documentation reduces credibility and weakens your case
- Failing to leverage contractual rights may lead to missed opportunities for recovery

Strategic Arbitration Turns Conflict into Closure

At Proclep, we support contractors by:

- Preparing strong arbitration cases backed by technical expertise and legal clarity
- Developing persuasive arguments grounded in facts, records, and contractual logic
- Representing and supporting clients through hearings, negotiations, and proceedings
- Driving outcomes that protect entitlements, recover costs, and restore project focus

“Arbitration isn’t about prolonging disputes—it’s about finding fair, fast, and effective resolutions.”

In large-scale contracts, disputes can't always be avoided—but with Proclep's arbitration expertise, they can be resolved strategically, efficiently, and in your favor.

Our Arbitration SERVICES

1

Arbitration Counsel

We represent and support clients throughout arbitration proceedings, establishing strong cases backed by evidence, technical clarity, and contractual interpretation.

2

Independent Expert Reports

Our independent reports offer objective, technically sound, and transparent assessments that strengthen your position before tribunals and clients alike.

3

Expert Witness Service

As recognized techno-legal professionals, we present authoritative expert testimony to explain complex construction, engineering, and contractual issues with authority.

4

Arbitrators / Neutrals

Our experts are empanelled to serve as unbiased arbitrators and neutrals, ensuring fair, balanced, and efficient resolution of disputes.

5

Tribunal Secretaries

We assist arbitral tribunals through effective case management, research, and documentation, making proceedings smooth and transparent

WHY CHOOSE PROCLEP

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- Led by a multidisciplinary team of contract managers, lawyers, engineers, and schedulers
- Technology-first approach with digital tools, AI, and automation
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PROCLEP'S ADVANTAGE



Engineers + Lawyers + Planners under one roof



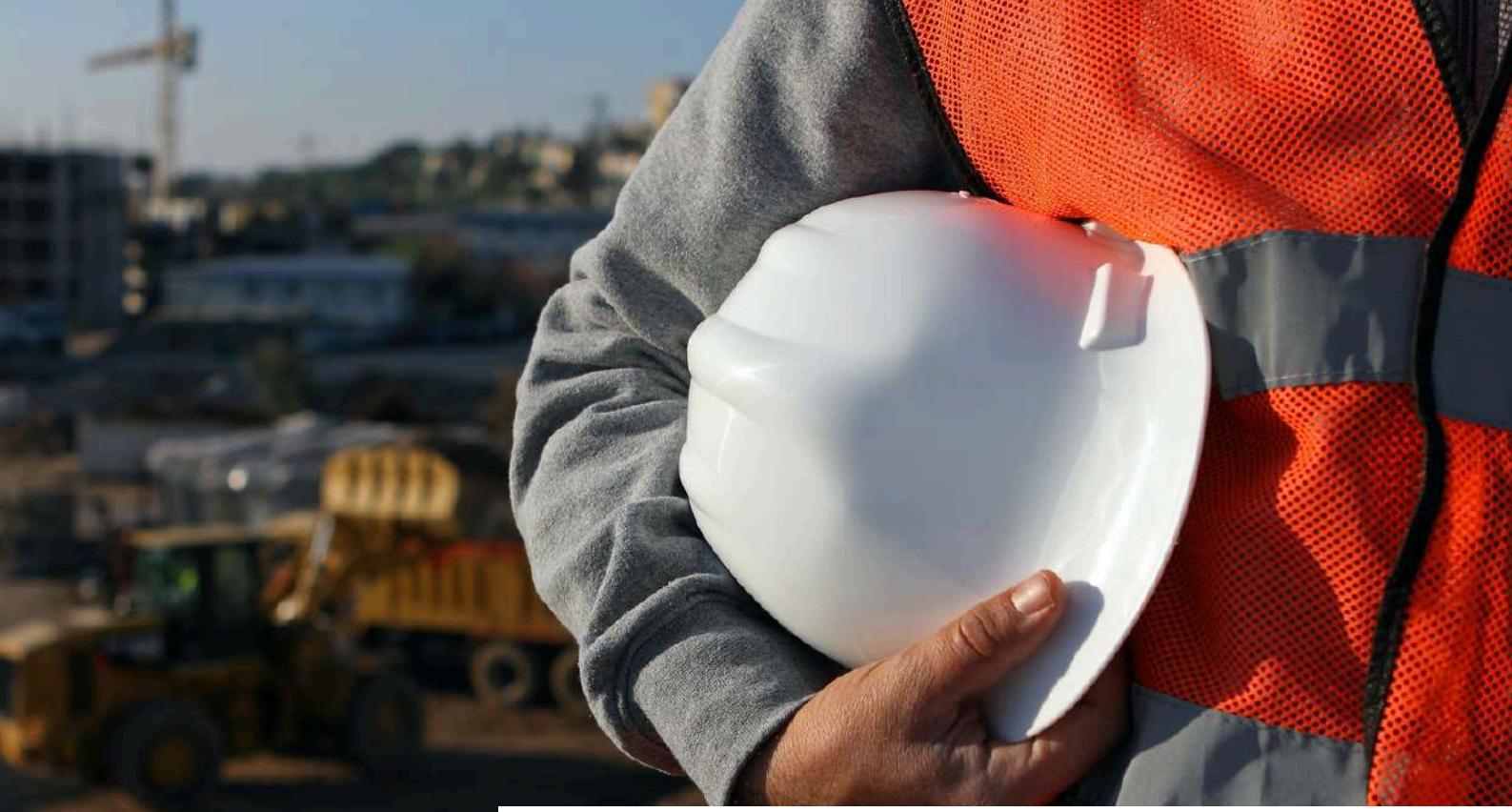
Experts in Indian infra projects and techno-legal claims



Tools and templates customized for real-life site conditions



End-to-end lifecycle support: from award to close-out



WHAT WE ENABLE

At Proclep Consulting, our goal is not just to resolve disputes, but to create a sustainable contract management ecosystem for our clients.



WE IMPLEMENT PROVEN SYSTEMS SUCH AS:

- Contemporaneous Reporting Mechanisms
(hindrance register, daily records, MPRs)
- Digitized Correspondence Tracking
- Contractual Risk Registers
- Claims Dashboards

This ensures our clients recover rightful entitlements from Day 1 of the project and avoid pitfalls that lead to costly disputes.

SELECTIVE CLIENTELE / CASE EXPERIENCE



1. **Highways Projects under NHAI, MoRTH, and State PWD**

Delay & Quantum Claims, Arbitration Management, Contract Management

2. **Mining & Steel Plant Infrastructure Projects**

Contract Administration & Claim Advisory

3. **Renewable Energy Projects (Solar, Hydro, Wind)**

EOT & Change in Law Claims, Dispute Resolution Services

4. **Urban Infrastructure & Real Estate Projects**

Arbitration & Mediation

05.

KEY ACHIEVEMENTS & RECOGNITION



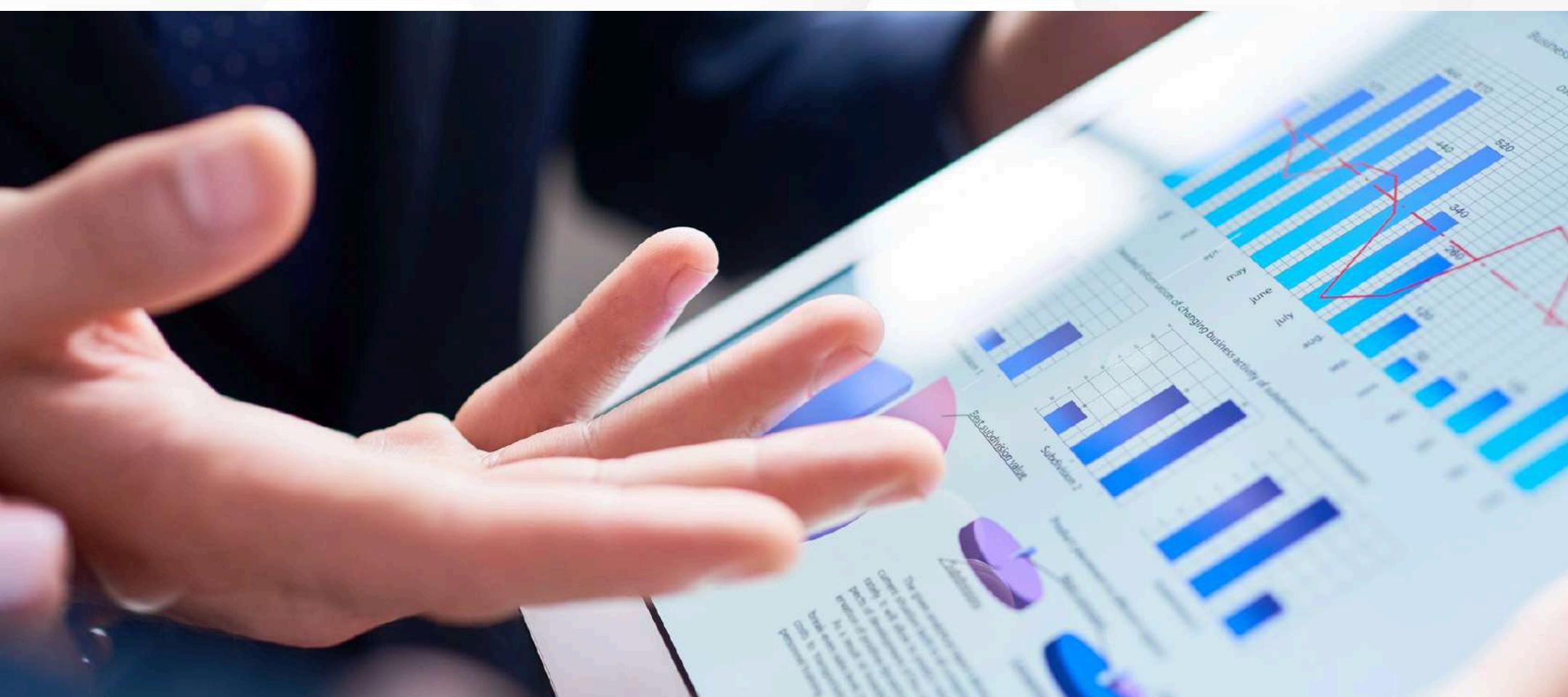
Awarded Best Technology-Legal Consultant in East India (2024)



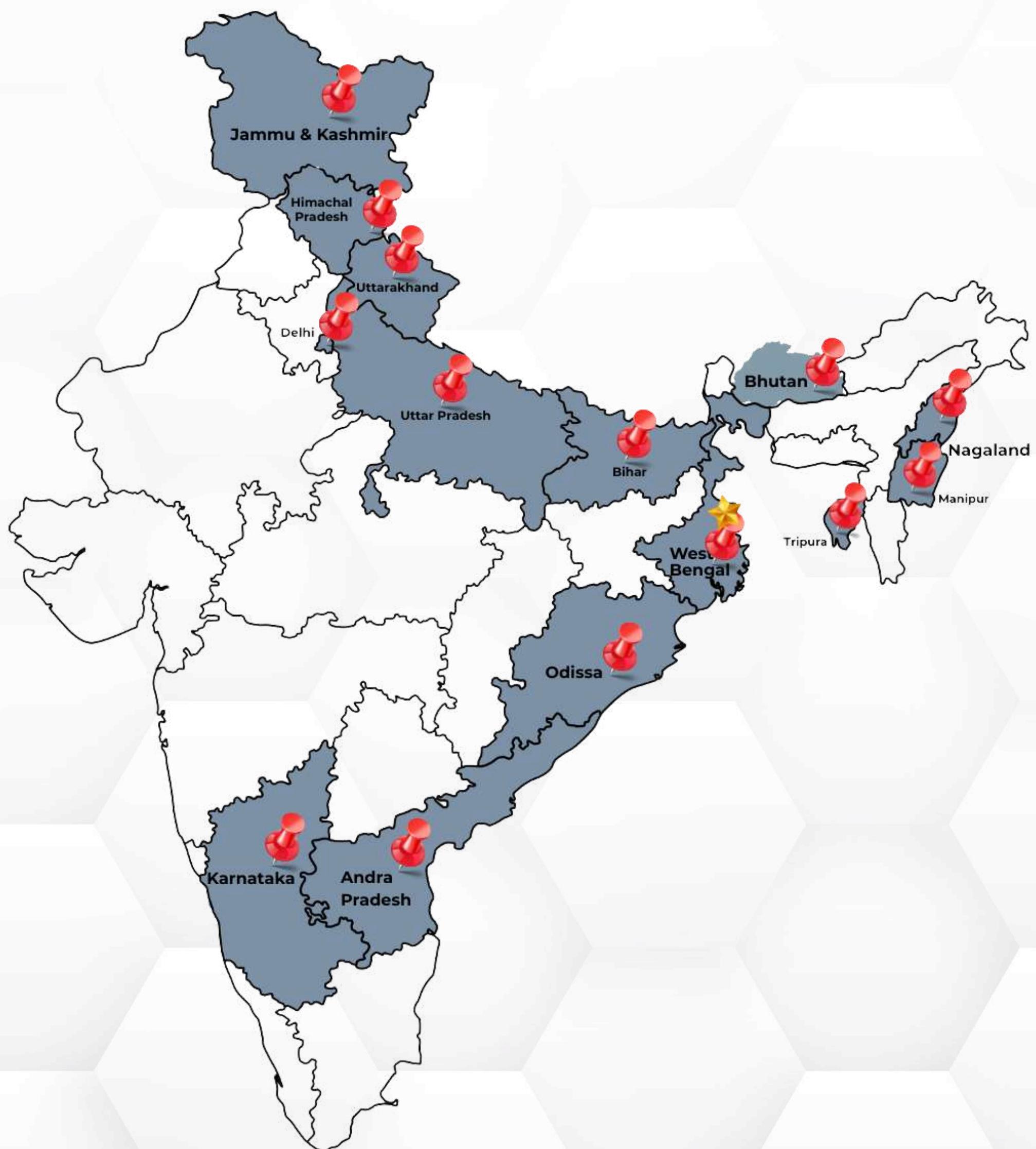
Managed claims worth **₹ 10,000 Crores** across diverse infrastructure sectors



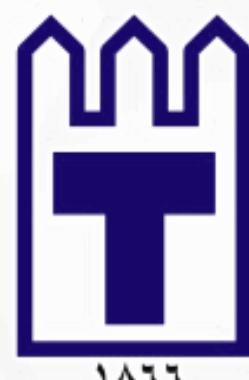
Rendered Expert witness in High value Arbitration (Rs. 2000 Crores)



OUR PRESENCE



OUR CLIENTS



Tracks & Towers INFRA TECH (P) LTD

SL No	Name of contractor	Name of client	Name of project	State	Contract value in Cr
1	Sree UGCL Projects limited	BWSSB	JICA Assisted Bengaluru Water Supply and Sewerage Project (Phase 3), CP-08: Supplying, Fabrication and Laying of Clear Water Transmission Mains from Harohalli to Vajarahalli, under JICA Loan ID-P266.	Karnataka	₹ 546.97
2	Sree UGCL Projects limited	CNNL	Scheme To Lift Water From Kabini River Near Gandhigramma Village To Fill 12 Tanks In Nanjangud And Gundlupet Taluks For Drinking Water Purpose	Karnataka	₹ 70.45
3	Sree UGCL Projects limited	Public works Ports & Inland Water transport Department	(A). Improvements to Hunasanahalli-Chikkahalli SH-3 km 7.46 to km 29.42 (In selected reaches) in Kanakapura Taluk of Ramanagara Dist. (B). Improvements to Bagepalli-Halagur SH-94 from km 224.05 to km 241.29 (in selected Reaches) in Channpattana Taluk of Ramanagara Dist.	Karnataka	₹ 36.16
4	Sree UGCL Projects limited	Public works Ports & Inland Water transport Department	(A). Improvements to Hunasanahalli-Chikkahalli SH-3 km 7.46 to km 29.42 (In selected reaches) in Kanakapura Taluk of Ramanagara Dist. (B). Improvements to Bagepalli-Halagur SH-94 from km 224.05 to km 241.29 (in selected Reaches) in Channpattana Taluk of Ramanagara Dist.	Karnataka	₹ 21.31
5	Sree UGCL Projects limited		(A).Improvements to Muthatti-Halaguru- KM Dhoddi- Mandya road New SH from Km 13.50 to Km 19.00 (in selected reaches) in Kanakapura Taluk Ramanagara Via Sathnur, Muthatti (B). Improvements to Road from kabbal Goravenapura Via Kanchananhalli from Km 0.00 to Km 9.20 (in selected reaches) in Kanakapura Taluk of Ramanagara District Via Kabbal, Goravenapura, Kanchanahalli.	Karnataka	₹ 13.51

SL No	Name of contractor	Name of client	Name of project	State	Contract value in Cr
6	Sree UGCL Projects limited	Public works Ports & Inland Water transport	Improvements to Bagepalli-Halagur Road SH-94 from Km 80.57 to Km 103.87 (in selected reaches) in Koratagere Taluk of Tumkur District Via Doddasagere, Mavathana cross, Kolaala cross, Vamshihalli. B). Improvements to Tumbadi Jonigarahalli road Km 0.00 to Km 4.20 & Km 5.00 to Km 13.15 (in selected reaches) in Koratagere taluk of Tumkur District.C). Improvements to Koratagere- A.P border road SH- 160 Via Kodagadala, ID Halli from Km 13.00 to Km 41.40 (in selected reaches) in Madugiri Taluk of Tumkur District.	Karnataka	₹ 42.75
7	Sree UGCL Projects limited	CNNL	Providing lis from river arkavathy near t. Bekuppe to fill the tanks of srinivasahalli, narayanpur, keralalasandra and other villages in kankapura taluk, ramanagara district.	Karnataka	₹ 23.02
8	Sree UGCL Projects limited	CNNL	Providing cc lining using mechanical paver and improvements to c.D works from ch: 27.083 km to ch: 85.905 km of harangi left bank canal	Karnataka	₹ 128.71
9	Sree UGCL Projects limited	CENN	Scheme to lift water from hemavathy river near kattepura village of somavarpet taluk to fill 150 tanks and 50 kattes for drinking water purpose in the village of kasaba, mallipattana, konanur & dod-damagge hobli's of arkalagud taluk hassan district	Karnataka	₹ 106.03
10	Sree UGCL Projects limited	BBMP	Restoration of road cutting made by BWSSB for laying of Cauvery Water pipe and UGD Pipe line in Gottigere in ward No 194, Restoration of road cutting made by BWSSB for laying of Cauvery Water pipe and UGD Pipe line in Pillaganahalli in ward No 194.	Karnataka	₹ 12.13
11	Sree UGCL Projects limited	Rural water supply and sanitation division ramanagara	Multi Village Drinking Water Supply Scheme to 625 Habitations of Magadi Taluk and 250 Habitations of Ramanagara Taluk in Ramanagara District from Manchanabele Reservoir on DBOT basis	Karnataka	₹ 510.88

SL No	Name of contractor	Name of client	Name of project	State	Contract value in Cr
12	Sree UGCL Projects limited	Rural drinking water and sanitation division vijayapur	Drinking Water Supply Facility to 702 Rural Habitations and 5 ULBS OF Basavana Bagewdi, Indi and Vijayapura Taluks of Vijayapura District through Design, Build, Operate and Transfer (DBOT) Mode under Multi Village Drinking Water Supply Scheme-1	Karnataka	₹ 1,547.22
13	Sree UGCL Projects limited	RWS&S	Drinking water supply project for 29 villages under Chudahalli and Somadyapanahalli gram panchayats for the multi-village drinking water supply project of Kanakapura taluk Sathnoor and other 33 villages	Karnataka	₹ 4.96
14	Sree UGCL Projects limited	KIADB	Construction and Commissioning of 30 MLD Tertiary Treatment Plant on Turnkey basis and alternative design based on combination of biological and chemical treatment process facility including 10 years operation and maintenance at Vasanthnarsapura KIADB Industrial Area Tumkur District" for Karnataka Industrial Areas Development Board (KIADB). KARNATAKA	Karnataka	₹ 133.96
15	Sree UGCL Projects limited	CNNL	Scheme to lift water from hemavathy river near goode hosahally to fill dry tanks for drinking water purpose in k.R.Pet, nagamangala & channarayapatna taluk" for cauvery neeravari nigama limited. Karnataka	Karnataka	₹ 207.36
16	Sree UGCL Projects limited	RDWS	Part A: Design and Build of the work of Multi Village Water Supply Scheme to Shanthigrama and Other 195 Villages in Hassan Taluk of Hassan District Karnataka. India. Part B: Operation and Maintenance of the work Constructed above under Part A for the period of 5 years And Transfer at the end of 5 Years in Working Condition	Karnataka	₹ 205.00



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17	Sree UGCL Projects limited	KIADB	Construction and Commissioning of 40 MLD Tertiary Treatment Plant on Turnkey basis and alternative design based on combination of biological and chemical treatment process facility including 10 years operation and maintenance at Narsapura KIADB Industrial Area, Kolar District.	Karnataka	₹ 136.24
18	Sree UGCL Projects limited	PWD	Whereas the employer is desirous that the construction of new government engineering college at arsikere in hassan district.	Karnataka	₹ 46.32
19	Sree UGCL Projects limited	APRRP	87 road works in Palamaner Constituency in Chittoor District	Andhra Pradesh	₹ 79.19
20	Rahee Infratech limted	RVNL	Construction of Single Line BG Tunnel No. 11 (9050 m), Major & Minor Bridges, Formation works and other ancillary works from chainage 73+489 km to 83+899 km (FLS) under Package-6 in connection with new single BG line between Rishikesh and Karanprayag (125KM)	Uttarakhand	₹ 97.30
21	Rahee Infratech limted	Container corporation of india Ltd	Construction of ballasted & ballastless track incl. supply of P.way material, rebuilding of bridge, incl. replacement of girders and other allied works at different locations for enabling double stack container movement between Sanand-Khodiyar section of Western Railway near Ahmadabad (Gujarat)	Gujarat	₹ 62.33
22	Tracks & Tower Infratech Pvt Ltd	Vedanta	Development of Railways facilities for Vedanta Lanjigarh Plant.		₹ 256.94

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23	Tribeni Construction limited	HCSL	Civil works for the restructuring cum augmentation of Hooghly Cochin Shipyard Ltd (HCSL), Kolkata	West Bengal	₹ 51.69
24	Tribeni Construction limited	HPCL	Interior and civil jobs for NBCC Kolkata	West Bengal	₹60.00
25	Topline Infratech Pvt Ltd	Kargil Road	Widening and Upgradation to 2 Lane with Paved shoulder of NH-301 Kargil – Zanskar Road from Design km 30.040 (Existing km 30.000) to Design km 57.000 (Existing km 57.905) in the UT of Ladakh on EPC mode (Package-II)	J&K	₹130.00
26	Topline Infratech Pvt Ltd	Kargil Road	Widening and Up Gradation to 2 Lane with Paved shoulder of NH-301 Kargil-Zanskar Road from Design KM 57+000(Ex. KM 57.905) to Km 87.000 (Ex. KM 88.249) of KM Length 30.00 Km in the Union Territory of Ladakh on EPC mode (Package-III).	J&K	₹125.00

Why Contract Management is Crucial

In large infrastructure projects, contract conditions are often pre-defined and non-negotiable. While there's little room to alter the terms, there is significant power in how you manage, interpret, and document those terms throughout the project lifecycle.

YOU CAN'T MODIFY THE CONTRACT
But You Can Manage Its Impact



You may not rewrite clauses, but you can issue timely letters to preserve entitlements



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THE REAL RISK

Lies in Documentation,
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Design-Build Contract

An Design-Build Contract is a project delivery method where the design and construction responsibilities are combined under a single contract with one entity — the Design-Build Contractor. In contrast to the conventional approach (Design–Bid–Build), where design and construction are handled separately, the Design-Build method encompasses both phases, bringing quicker project delivery and smoother coordination.

3.

Item Based Contract

An Item-Based Contract is a form of construction agreement where the project work is broken down into quantifiable items, and each item has a predefined unit rate. The contractor is remunerated by the actual quantity of work executed and measured on site, multiplied by the agreed unit rate.



Type of contract

4. HAM Contract

The Hybrid Annuity Model (HAM) is a Public-Private Partnership (PPP) model widely used in India's road and highway construction sector. It integrates the benefits of EPC (Engineering, Procurement & Construction) and BOT (Build-Operate-Transfer) models, balancing risks and responsibilities between the government and the private contractor.

5. DBFOT Contract

A DBFOT Contract is a type of Public-Private Partnership (PPP) model frequently used in infrastructure development. Under this arrangement, the private partner is responsible for designing, financing, constructing, operating, and maintaining the project for a specified concession period, which is then returned to the government.

6. BOT/BOOT Contract

A BOT Contract is a Public-Private Partnership (PPP) arrangement under which the private developer is responsible for financing, designing, building, and operating an infrastructure project for a specified concession period. During this period, the developer recovers investment and makes profits in the form of user charges (such as tolls or tariffs). After the concession elapses, the project is transferred back to the government at no cost.



Why Choose Proclep?

 **20+ Years** of Engineering + Legal Expertise

 Deep understanding of **CPWD, MoRTH, FIDIC, and EPC** frameworks

 Led by a multidisciplinary team of contract **managers, lawyers, engineers, and schedulers**

 **Proven track record** across roadways, solar, mining, water, power, and real estate projects.



Mode of Delivery



01

ONSITE ENGAGEMENT MODEL

Experts deployed at the client's project site for hands-on execution and real-time support.

02

OFFSITE ENGAGEMENT MODEL

Services delivered remotely from our office, with site visits as required for seamless coordination.

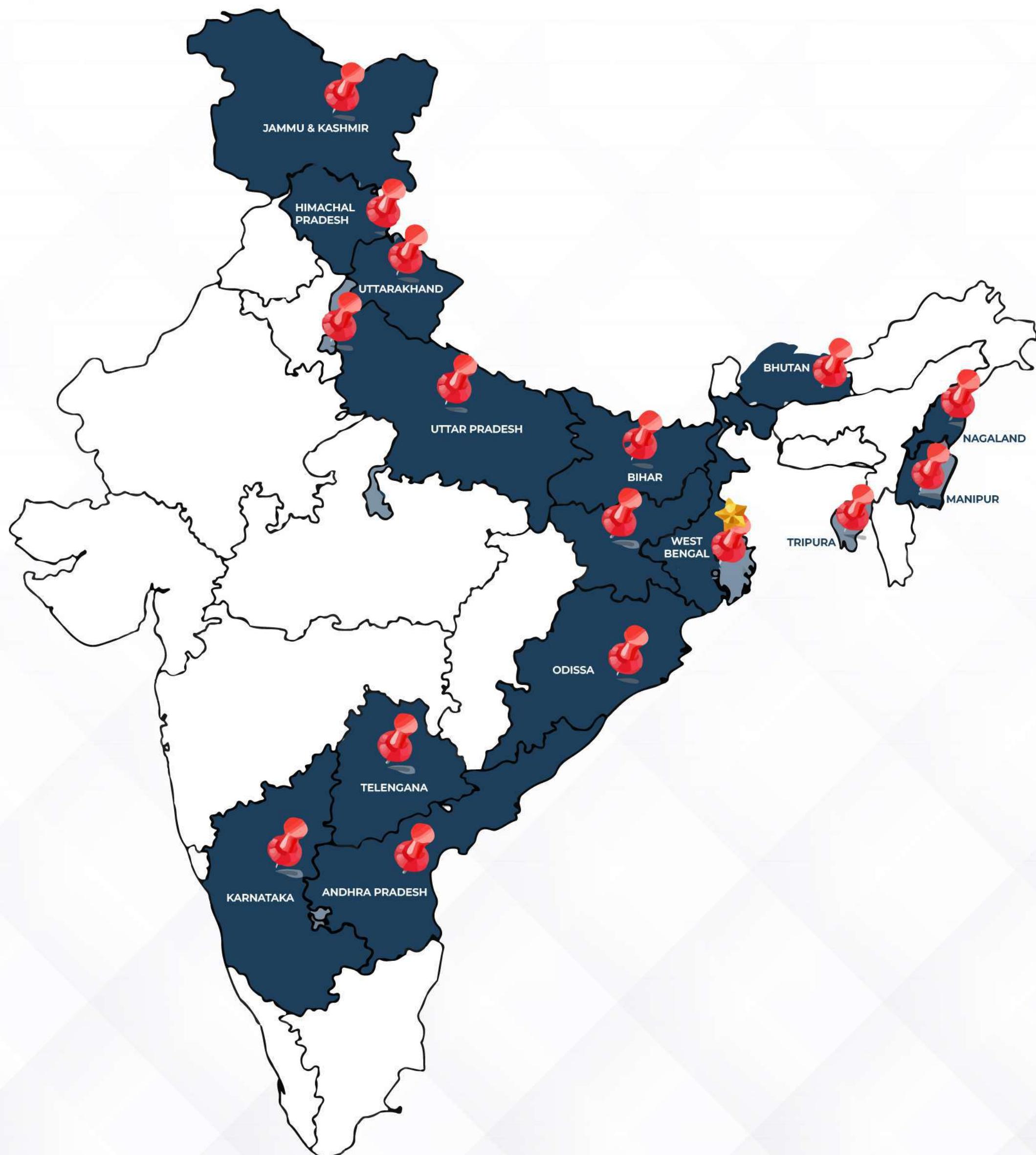


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OUR PRESENCE





CURRICULUM VITAE OF KEY PROFESSIONALS



ANJAN CHATTOPADHYAY

President – Proclep Consulting
Senior Advisor – Contracts, Claims &
Project Management

PROFESSIONAL SUMMARY

Mr. Anjan Chattopadhyay is a high-performance project management and contract administration professional with over 40 years of experience in the construction and infrastructure sector. In June 2025, he was appointed President of Proclep Consulting, where he leads strategic initiatives in contracts, claims, and arbitration advisory.

He has successfully executed and managed projects valued between ₹50 Crores and ₹4500 Crores, consistently delivering within schedule and budget while enhancing profitability. His expertise spans Contracts & Claims Management, Arbitration, Dispute Resolution, Project Execution, and Operations across a wide array of projects, including high-rise buildings, IT parks, logistics hubs, metro rail, power plants, steel plants, cement plants, ports, bridges, roads, flyovers, tunnels, and hospitals.

He has held senior leadership positions in organizations such as ITD Cementation India Ltd., Montecarlo Ltd., Shapoorji Pallonji, Unimark Group, Regius Contracts, Larsen & Toubro, and Skanska Cementation, managing large multidisciplinary teams and high-value EPC contracts.

EDUCATION

- Diploma in Civil Engineering – 1984
- AMIE – Civil Engineering – 1991
- PG Diploma in Business Management & Administration – 1999

KEY AREAS OF EXPERTISE

- Contracts & Claims Management
- Arbitration & Dispute Resolution
- Project Execution & Operations
- Strategic Planning & Risk Management
- Cost Estimation & Control
- Contract Closure & Commercial Negotiations
- HSE & Quality Compliance
- Team Leadership & Capacity Building

PROFESSIONAL EXPERIENCE

• President – Proclep Consulting (Jun 2025 – Present):

Leading Contracts, Claims & Arbitration Advisory practice, providing strategic direction and governance, and guiding teams in handling multi-crore arbitration and claims cases.

• General Manager (G3) – ITD Cementation India Ltd. (Mar 2022 – Jun 2025):

Led Contract Administration & Claims for Chennai Metro UG Projects worth over ₹4500 Crores.



•Sr. General Manager – Montecarlo Ltd. (Jun 2018 – Mar 2022):

Directed Residential Township Projects (8000 flats, value ~₹700 Crores), including contract closure and execution.

•Sr. General Manager – Shapoorji Pallonji & Co. Pvt. Ltd. (Apr 2017 – Jun 2018):

Headed Contracts & Commercials for Kolkata Region (annual turnover ₹1200+ Crores), managing institutional and residential projects.

•Sr. Vice President – Projects, Unimark Group (Jul 2014 – Dec 2016):

BU Head for Residential & Commercial Buildings (60 lakh sq. ft.; annual turnover ₹1200+ Crores).

•Chief Execution Officer – Regius Contracts Pvt. Ltd. (MANI Group) (Oct 2012 – Jun 2014):

Headed execution of Residential, Commercial, IT Park, Hotel, and Township Projects (~70 lakh sq. ft.; value ₹800+ Crores).

..Addl. General Manager – Shapoorji Pallonji & Co. Pvt. Ltd. (Oct 2007 – Sep 2012):

Managed EPC projects valued ₹20–671 Crores.



•Construction Manager / Project Coordinator – L&T ECC Division (Jul 2003 – Sep 2007):

Executed hydro power projects, highways, and EPC contracts valued ₹150–900 Crores.

•Manager (Commercial & Contracts) – Skanska Cementation (Apr 1998 – Jul 2003):

Handled Contract Administration, Claim Management, and DRB/Arbitration cases for Kolkata region.

•Assistant Engineer – L&T ECC Division (Sep 1984 – Dec 1997):

Delivered landmark projects including Lotus Temple (Delhi), Coal Handling Plant (Bihar), Cement Plant (Raipur), and Konkan Railway Tunnels (Karnataka).

TRAININGS ATTENDED

•NEBS Introductory Management Certificate, UK – Distinction (2001)

•FIDIC Conditions of Contract, Resource Planning & Arbitration (2002)

•Contracts & Claim Management (2005 & 2006)



• Finance for Non-Finance Executives (2009)

Professional Affiliations

• Life Fellow, Institution of Engineers (India)

• Life Member, National Hydro Power Committee

• Life Member, Indian Road Congress

• Life Member, Indian Institute of Bridge Engineers

• Member, Indian Geotechnical Society

AVAILABILITY

Available for appointment as Contracts & Claims Management Expert, Project Advisor, or Arbitration Consultant, with specialization in metro rail, EPC, infrastructure, and high-value construction disputes.



GAUTAM SHARMA

B.Tech (Civil), LLB (Hons), MBA
(Project Management)
Techno-Legal Expert – Contracts,
Claims & Arbitration

PROFESSIONAL SUMMARY

Gautam Sharma is a techno-legal expert with two decades of combined engineering, project management, and legal experience, specialising in contract management, claim preparation, delay and disruption analysis, arbitration, and dispute resolution for large-scale EPC, HAM, BOOT, and item-rate projects.

He has represented leading infrastructure companies in high-value domestic arbitrations, preparing expert-level pleadings, delay analysis, and contractual arguments. Gautam's career spans contract negotiation, drafting, extension of time (EOT) applications, quantum analysis, and advisory support in disputes involving major government and private clients.

With a proven record of working across diverse infrastructure sectors—including highways, hydropower, metro, water supply, and industrial plants—he combines technical engineering insight with deep contractual and legal expertise, making him a credible independent expert witness in contract and claim matters.

EDUCATION

- LLB (Hons) – Magadh University
- MBA (Project Management)
- B. Tech (Civil Engineering) – Karnataka State Open University

SPECIALISED TRAINING

- Underground Excavation & Advanced Concreting – NICMAR, Pune
- Workshop on Application of FIDIC Red Book in Contracts
- Certificate in Insolvency and Bankruptcy code

MEMBERSHIPS

Member, Society of Construction Law

EXPERT WITNESS & DISPUTE RESOLUTION EXPERIENCE

Gautam has played key roles in preparing and presenting contractual claims, delay analysis, and pleadings in arbitrations involving some of India's largest infrastructure disputes.

SELECTED HIGH-VALUE ARBITRATION MATTERS

- **GMR Bajoli Holi Hydro Electric Project – INR 2,000 Cr**

Change of scope, prolongation, withheld payments



·Mira Bhander Municipal Corporation – INR 1,400 Cr

Change of scope, prolongation, withheld payments

·NHPC Ltd – Multiple References, INR 340 Cr

Additional works, political disruptions, rate revision

SELECTED HIGH-VALUE ARBITRATION MATTERS

·GMR Bajoli Holi Hydro Electric Project – INR 2,000 Cr

Change of scope, prolongation, withheld payments

·Mira Bhander Municipal Corporation – INR 1,400 Cr

Change of scope, prolongation, withheld payments

·NHPC Ltd – Multiple References, INR 340 Cr

Additional works, political disruptions, rate revision

·NTPC Ltd – INR 249 Cr

Termination, BG invocation, opportunity loss.

·Neyveli Lignite Ltd – INR 80 Cr

Prolongation claims – Awarded.

·Delhi Jal Board – INR 124 Cr

Technology change, prolongation



AVAILABILITY

Available for appointment as an independent expert witness in contract and claim disputes, including preparation of expert reports, delay/quantum assessments, and testimony in arbitration or litigation.



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PRIYANK RANJAN

B.Tech (Civil)
Contracts & Claims Specialist |
Delay & Disruption Analyst

PROFESSIONAL SUMMARY

Priyank Ranjan is a contracts and claims specialist with over six years of expertise in contract management, claims preparation, delay analysis, and dispute resolution, including arbitration. He has extensive experience handling prolongation, variation, and disruption claims, supporting both employers and contractors in high-value disputes under FIDIC, EPC Turnkey, BOT, and concession agreements.

Priyank has actively contributed to domestic and international arbitration matters, assisting expert witnesses, drafting critical pleadings, and performing industry-standard delay analyses. His work adheres to the Society of Construction Law Delay and Disruption Protocol and AACE guidelines, ensuring that contractual, factual, and technical arguments are well-supported and tribunal-ready.

EDUCATION & CERTIFICATIONS

- B.Tech / B.E. (Civil Engineering) – Maharishi Dayanand University, Rohtak (2018)
- Primavera P6 Certification
- Time Slice Windows Analysis
- Arbitration – Domestic & International

KEY AREAS OF EXPERTISE

- Contract & Claims Management (EPC, BOT, FIDIC, Concession Agreements)
- Forensic Delay Analysis (CPM, Prospective & Retrospective)
- Quantum Assessment & Damages Evaluation
- Dispute Resolution & Arbitration Support
- Drafting & Review of Pleadings (SoC, Rejoinders, Counterclaims)
- Risk Assessment & Change Management
- Project Scheduling & Recovery Plans (Primavera P6)
- Variations & Change Order Management
- Prolongation, Disruption & Acceleration Claims



EXPERT WITNESS & DISPUTE RESOLUTION EXPERIENCE

Priyank has supported expert witness teams and legal counsel in multiple disputes, including:

- Preparation of delay analysis reports for submission to Dispute Adjudication Boards (DAB) and arbitral tribunals.
- Categorising delays into compensable, excusable, and non-excusable, with concurrency assessments and mitigation strategies.
- Drafting Statements of Claim, Rejoinders, and Counterclaim Replies in compliance with the Arbitration and Conciliation Act, 1996.
- Assisting in cross-examination preparation and defending against wrongful liquidated damage recoveries.

PROFESSIONAL EXPERIENCE

Deputy Manager – Contracts

Tata Projects Ltd | Jun 2024 – Present

- Conducted risk assessments and prepared contract summaries, synopses, and appreciation documents.
- Drafted contractual correspondence, EOT applications, and defended against wrongful claims.
- Managed variation claims and change orders with supporting documentation and cost analysis.
- Designed MIS for monitoring claims, variations, and arbitration activities.



Associate Manager – Forensic Planning (Claims & Dispute Resolution)

GMR Power & Urban Infra | Jan 2022 – Jun 2024

- Prepared and updated schedules, including recovery programmes using fast-tracking and crashing.
- Conducted detailed delay analyses using Primavera P6 and substantiated EOT claims.
- Computed and supported prolongation cost claims (overheads, escalation, financing costs).
- Collaborated with counsel from DAB stage through to arbitration hearings.

Consultant – Contracts & Claims

Masin Projects | Oct 2018 – Dec 2021

- Analysed contractual provisions, project scope, and risks under standard and bespoke contracts.
- Performed prospective and retrospective delay analyses per SCL and AACE standards.
- Drafted comprehensive claim reports with technical and contractual justifications.
- Assisted expert witnesses in adjudications and arbitrations, including cross-examination support.



AVAILABILITY

Available for appointment as an independent delay and quantum expert, Skilled in producing tribunal-ready expert reports, delay analysis, and claim evaluations.



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AJAY SHELKE

Legal Counsel & Arbitration Expert

PROFESSIONAL SUMMARY

Mr. Ajay Shelke is a seasoned legal professional with nearly 20 years of experience in corporate law, contract management, and arbitration. A Law Graduate (2007), he has served in leadership roles across reputed organizations such as Mindcrest (now DWF – Legal Outsourcing Company), GTL Infra Limited, Bajaj Allianz General Insurance Ltd., and IVRCL Limited, and currently acts as Legal Consultant for ISC Projects Pvt. Ltd. and Towell Engineering Group.

He specializes in handling high-value arbitration and dispute resolution matters for EPC and infrastructure companies, with significant exposure to cases against PWD Maharashtra, MCGM, BPCL, NTPC, and RITES Limited. Alongside arbitration, he has a strong practice in real estate law, including land title due diligence, drafting, and registration of property agreements and deeds in Pune and Mumbai.

Mr. Shelke is known for his ability to balance strategic legal counsel with commercial practicality, making him a trusted advisor for large corporations and infrastructure developers.

EDUCATION & CERTIFICATIONS

LL.B. (Bachelor of Laws) – [University Name], 2007

KEY AREAS OF EXPERTISE

- Infrastructure & EPC Arbitration
- Contractual Claims & Dispute Resolution
- Corporate Legal Advisory
- Real Estate Transactions & Title Due Diligence
- Land Acquisition & Documentation
- Regulatory & Compliance Matters
- Drafting & Negotiation of Contracts, Agreements, and Deeds

SELECT ARBITRATION & LEGAL MATTERS

PWD Maharashtra & MCGM – Represented EPC contractors in multi-crore disputes involving urban infrastructure works.

BPCL & NTPC Arbitrations – Drafted and defended claims for EPC contractors in energy-sector disputes.

RITES Limited Arbitration – Successfully advised on contractual disputes for railway infrastructure works.

Real Estate Advisory (Pune & Mumbai) – Conducted due diligence, title verification, drafting and registration of property purchase agreements, and sale deeds for land and commercial property transactions.



PROFESSIONAL EXPERIENCE

Legal Consultant

ISC Projects Pvt. Ltd. & Towell Engineering Group (Year – Present)

- Representing companies in high-stake arbitration disputes against government bodies and PSUs.
- Advising on contractual risks, claim strategies, and dispute mitigation in EPC and infrastructure projects.
- Drafting arbitration pleadings, responses, and supporting expert witness documentation.

Head – Legal (Various Corporate Roles)

GMR Power & Urban Infra | Jan 2022 – Jun 2024

- **Mindcrest (now DWF – Legal Outsourcing Company)** – Legal outsourcing, contract review, and dispute documentation for international clients. Conducted detailed delay analyses using Primavera P6 and substantiated EOT claims.
- **GTL Infra Limited** – Advisory on telecom infrastructure contracts and disputes.
- **Bajaj Allianz General Insurance Ltd.** – Legal counsel in claims, compliance, and corporate contracts.



• **IVRCL Limited** – Managed arbitration cases and claims management for infrastructure projects, including disputes with PWD Maharashtra, BPCL, NTPC, and RITES Limited.

AVAILABILITY

Available for appointment as Legal Counsel, Arbitration Advisor, or Expert Consultant in matters relating to:

- Infrastructure and EPC contracts
- High-value arbitration disputes
- Real estate documentation and due diligence



K. RAMA KRISHNA

B.Tech (Civil), M.Tech (Structures), MBA
Former Principal Chief Engineer, South Central Railway
Expert in Railway, Bridge, and Metro Infrastructure

PROFESSIONAL SUMMARY

K. Rama Krishna is a retired Indian Railway Service of Engineers (IRSE, 1988 batch) officer with over 35 years of experience in planning, design, construction, rehabilitation, and policy-making for large-scale rail, metro, bridge, and infrastructure projects.

He has led high-value, technically complex works including metro viaducts, major bridge rehabilitation, gauge conversion, yard remodelling, and advanced construction methods such as box pushing, segmental launching, and robotic inspections.

As a senior leader in Indian Railways and on deputation to metro and infrastructure corporations, he has managed multidisciplinary teams, overseen project execution from concept to commissioning, and approved structural designs and rehabilitation schemes for critical assets. His deep technical knowledge and leadership in bridge engineering, track works, and metro construction make him a credible authority for expert witness assignments in infrastructure disputes.

EDUCATION

- B.Tech (Civil Engineering) – Sri Venkateswara University, Tirupati
- M.Tech (Structures) – IIT Madras, Chennai
- MBA – S.K. University, Anantapur

KEY AREAS OF EXPERTISE

- Railway Engineering & Infrastructure Delivery
- Bridge Design, Rehabilitation & Instrumentation
- Metro Rail Construction (Viaducts, Stations, Depots)
- Gauge Conversion, Doubling & Yard Remodelling
- Road Over Bridges (ROB) & Road Under Bridges (RUB) including Box Pushing
- Track Renewal & Ballastless Track Technology
- Advanced Construction Techniques & Launching Schemes
- Structural Design Approval & Policy Formulation
- Infrastructure Inspection (Drone, Underwater Robotic, RSI Analysis)

PROFESSIONAL EXPERIENCE

Indian Railways – Senior Leadership Roles

- Principal Chief Engineer, South Central Railway (2023–2024)
- Chief Bridge Engineer, South Central Railway (2019–2023)
- Chief General Engineer, Southern Railway (2018–2019)
- Principal Chief Engineer, DLW Varanasi (2018)
- Chief Engineer / Construction, South Central Railway (2010–2011)
- Deputy Chief Vigilance Officer, South Central Railway (2006–2010)



DEPUTATION & EXTERNAL ROLES

- **GROUP GENERAL MANAGER, RITES (2015–2018)**

Consultant for Nagpur Metro, executed educational institution projects, and doubling works (Dharmavaram–Gooty).

- **PROJECT MANAGER – SOUTH, BANGALORE METRO RAIL CORPORATION (BMRCL) (2013–2015)**

- **CHIEF RESIDENT ENGINEER – NORTH, BMRCL (2011–2013)**

Managed multiple metro viaduct and station packages in Reaches 3, 3A, 3B, 4, and 4A, including segmental box girder launching, tall piers, PSC girders, ballastless tracks, and depot works.

SELECT PROJECT & TECHNICAL HIGHLIGHTS

Bridge Rehabilitation & Policy Leadership:

Developed rehabilitation schemes for distressed bridges, approved GADs/designs for all new track bridges, ROBs, and RUBs in South Central Railway.

Introduced drone inspection and underwater robotic vehicle inspection.

Conducted RSI analysis using MIDAS software for over 50 PSC ballasted deck bridges.



Major Metro Works – BMRCL:

Oversaw viaduct and station construction for multiple reaches (total over 21 km viaduct, 21 stations).

Managed launching of curved PSC box girders over railway tracks, complex piling works, and high-grade concrete segmental works.

Railway Infrastructure Delivery:

MMTS Phase-I (44 km, 28 suburban stations), multiple gauge conversion projects, new lines, and yard remodelling.

Execution of major station works and ROB/RUB projects including composite girders up to 54 m span.

Specialised Construction Methods:

Box pushing techniques for RUBs, pre-engineered steel construction, vacuum dewatered flooring, segmental launching girders, and robotic bridge inspection.

AVAILABILITY

Available for appointment as an independent expert or technical advisor in disputes relating to railway, bridge, and metro infrastructure projects.

Experienced in preparing technical reports, reviewing engineering designs, and providing testimony.



RAHUL KULKARNI

B.E. (Civil), MBA, PMP
Testifying Delay Expert

PROFESSIONAL SUMMARY

Rahul Kulkarni is a testifying delay expert with 12 years of professional experience in delay analysis, claims quantification, and project controls for large-scale capital projects. He has provided independent expert evidence in both domestic and international arbitrations, including oral testimony before arbitral tribunals.

Rahul's expertise covers forensic delay analysis, disruption assessment, programme management, and contract administration under diverse forms of contract. He has worked across multiple sectors including railways, metro, highways, petrochemicals, steel, energy, and buildings in India, the Middle East, and Africa.

He adheres strictly to the duties of independence, applying established methodologies such as the Society of Construction Law Delay and Disruption Protocol and recognised CPM-based techniques.

EDUCATION

- Bachelor of Engineering (Civil), National Institute of Engineering, Mysuru, India
- Master of Business Administration (MBA), Ramaiah Institute of Management Studies, India
- Project Management Professional (PMP), Project Management Institute (PMI), USA

KEY AREAS OF EXPERTISE

- Forensic Delay Analysis (Windows, Time Impact, As-Planned vs As-Built)
- Claims Preparation and Quantification (EOT, Prolongation, Disruption)
- Programme and Project Controls (Schedule & Cost)
- Arbitration and Mediation Support
- Contract Administration and Risk Management

MEMBERSHIPS

- Member, Saudi Council of Engineers
- Member, Builders Association of India

EXPERT WITNESS EXPERIENCE

Delay Expert Appointments

• Petrochemical Plant Utility/Offsite Package – Gujarat, India

Appointed by the Claimant in an international arbitration (INR 3,900 Cr) regarding delay in utilities/offsite works. Submitted



three expert reports, joint expert statement, and provided oral testimony before the tribunal.

• Steel Plant Rolling Mill – Andhra Pradesh, India

Appointed by the Respondent in an international arbitration concerning delay in commissioning.

Submitted expert report and testified before the tribunal.

• Dedicated Freight Corridor – Multiple Locations, India

Appointed by Claimants (JV contractors) in five separate arbitrations for delay in railway construction.

• National Highway EPC Project – India

Appointed by Claimant in a domestic arbitration on highway construction delays. Submitted expert report and testified before the tribunal.

• Museum Building – India

Appointed by Claimant in a domestic arbitration for delay in completion. Submitted expert report.

• Top-tier Educational Institution – India

Appointed by Claimant in domestic arbitration for delays in building works. Submitted expert report.

Assisting Delay Experts

• Assisted in four major Overhead Electrification Project delay disputes across India (delays ranging 1.5–6 years).



- Assisted in Petrochemical Complex Delay Dispute – Gujarat, India (utility/offsite package arbitration).

- Assisting Quantum Experts

- Assisted in Dam Construction Termination Dispute – India for loss quantification.

TECHNICAL DELAY ANALYSIS EXPERIENCE

- Led forensic delay analysis for gas field development (Oman), refinery cracker furnace (Punjab, India), nuclear fuel complex (Rajasthan), and fast reactor facility (Tamil Nadu).
- Delay analysis for eight major overhead electrification projects across India, computing EOT entitlements.
- Delay analysis for optical fibre cable network (Chhattisgarh), locomotive facilities (Bihar), freight corridor track works (Maharashtra & Gujarat), and metro project (India).

CONTRACTING EXPERIENCE

FAST Consortium – Riyadh Metro Project (Project Engineer – Planning)

- **Savera Constructions** – Karnataka, India (Senior Site Engineer)
- **L&T Constructions** – Hyderabad Metro Project (Graduate Engineer Trainee)



TRAINING & THOUGHT LEADERSHIP

Delivered corporate training on delay analysis and claims management to EPC contractor teams in India.

AVAILABILITY

Available for independent expert appointments, joint expert meetings, expert reports, and testimony in arbitration or litigation.



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